

# Altus Norway As

General Cargo



Altus Norway offers competitive prices and terms, good IT solutions and a highly personalized service by industry experts.

Altus Norway AS can combine global reach and presence with local adaption and service, and works for our customers both domestically and around the world. Through integration of various warehouse services, distribution and freight forwarding for all types and sizes of cargo, we can provide flexible solutions and high degree of dedication to the work. Integration of services can lead to cost reductions, efficiencies and convenience for the customer as the number of vendor interactions are eliminated.





As a service company, we see the importance of stable group of employees with the right competence and motivation, equipped with good routines and systems.

## Personalized Service

Altus Norway has, with a rapid growth of customers, trained and hired skilled logistics experts who has broad knowledge about the industries we serve and a great understanding of what it takes to streamline the supply chain. We have coordinators with long local and international experience who works with customs handling, collection, delivery, freight forwarding and updates of EDI-systems. They are supported by motivated warehouse personnel who quickly and efficiently handle orders, pick- and pack services and preparation of cargo for the next journey.

## Modern and central terminal

In modern warehouse, strategically located between Moss and Oslo, we can offer systematic and secure storage and distribution to destinations anywhere, domestically or internationally. In growing facilities, we have more than 7000 m2 storage space, with possibilities for further expansion. Altus is approved for storage and handling of food products and alcohol, and the terminal is a licenced bonded area. This requires strict internal procedures and external control from the relevant government bodies.

## Smart IT Systems

Altus Norway strives to offer up-to-date web-based solutions and warehouse systems which ensures control, predictability and convenience to the supply chain. We have invested in frequent improvement of systems and are continuously monitoring our customer's IT needs to ensure we provide the best service. It is important for us that our staff is equipped with the right tools and systems to execute their work efficiently and accurately, and we wish to provide transparency to the customer's cargo flow.

## Competitive terms

Growing volumes, efficient systems and good vendor agreements ensures competitive pricing and quality of work. Low start-up cost and terminal charges, as well as predictability of costs through fixed monthly fees, makes it convenient for the customer to budget or control their expenses. We do not only focus on low unit prices, we wish to give cost reductions through well planned work and smart solutions. The customers should feel they receive added value compared to the expected service, and that any additional costs are avoided at all time due to lack of punctuality or quality.

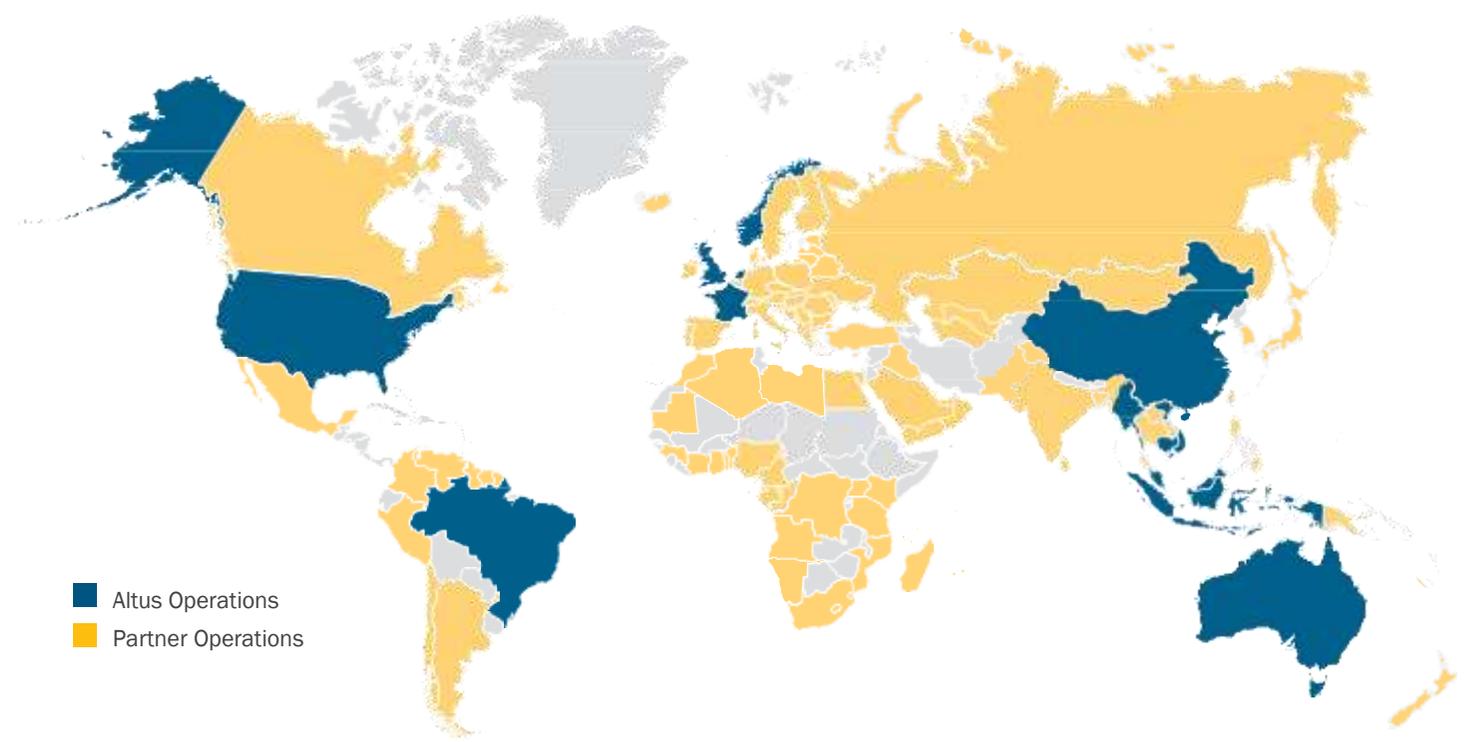


International network through own offices and pre-qualified partners and agents ensures we have the reach and control we need to deliver on time and budget.

## Globale Reach

Physical presence in many important ports, hubs and key locations provides operational control and good service. Altus Norway has strategically located the warehouse near Moss and Oslo, along E6 which is Norway's key connection to Europe. Our involvement in different industries and markets has resulted in the development of a strong footprint in many parts of the world.

Our partners and agents in countries we do not have own offices have been qualified over many years and are ready to support our requirements and freight operations as they occur.



# Altus Norway

## Expertise, Competence and Systems

Altus has diversified the business to obtain a sustainable and predictable profitability, making us less sensitive to downturns in single markets. This provides the certainty to focus on growth, quality and development. Altus has 4 departments which provide synergies and efficiencies to each service.

### Project Logistics

Includes all markets that requires specialized transport solutions, with a large customer base from oil- and gas or energy market. Altus Norway handles heavy lifts, chartering and all planning, coordination and engineering work related to the movements. We also have long experience with supply base operations, marine mobilizations and lay-up of vessels and rigs.

### Marine Logistics

We provide tailor-made solutions to all floating assets and installations, both for offshore and shipping markets. Altus Norway ensures all equipment and spares are delivered to port or onboard the vessels all over the world, in time and at lowest possible cost.

### Warehouse & Terminal Operations

We provide great terminal solutions to various industries in our large and modern warehouse, equipped with good IT systems and competence to handle the respective cargo.

### General Cargo

All types of competitive freight and cargo solutions for air, sea and land. Through good relations and cooperation with ship owners, airlines and trucking companies, we obtain good pricing and ensure we work with the best vendors. We never compromise on the personal follow up that the larger freight forwarders so often sacrifice to achieve economy of scale.



# References

